



Showcasing your business services to the LGBT community. All are welcome! August 24, 2014 JW Marriott Desert Ridge

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Same-sex weddings and commitment ceremonies are on the rise. It's predicted that LGBT weddings will add an expected \$17 billion to the already \$70 billion industry. That makes for an almost 25% increase in wedding related purchases. New York City's economy increased by \$259 Million during the first year after New York legalized gay marriage.

Pride Guide Arizona, the first publication to produce a LGBT wedding guide for Arizona, is proud to announce its annual Wedding & Honeymoon Expo. Let us help you showcase your business to that eager Groom & Groom or Bride & Bride. Let's help make their special day and honeymoon memories last a lifetime.

EXHIBITOR PACKET

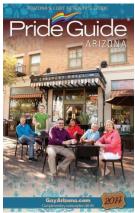
General <u>Exhibitor Deadline August 15th 2</u>014 <u>Or Until We Sell Out!</u>





DEMOGRAPHICS

- Arizona Ranks 10th highest concentration of same-sex couples.
- 30% of people moving to Arizona claim to be part of the LGBT Community.
- The same-sex weddings sector is expected to add \$17 Billion to the existing \$70 Billion industry.
- In the first year after legalizing gay marriage in New York, New York City's economy was boosted by \$259 Million.
- An annual buying power of over \$800 Billion.
- The LGBT community has the highest disposable income out of any other group.
- 74% are brand loyal
- 77% switched to brand companies with a positive LGBT stance.
- Median household income is \$89,000
- 91% said purchasing decisions are favorably influenced by companies that advertise in LGBT media.



(Source: Community Marketing 2012, USA Today 2012, Witek-Combs Communications 2011 & U.S. Census 2010)





SPONSORS

PRESENTING SPONSOR: \$2,995.00 (Limited to 4 Companies)

- Table with table cloth and skirting & 2 chairs for your 10x10 booth.
- Draped Panel behind your table.
- Logo on all Promotional Material for the Expo, as a presenter of the Expo.
 - o Banners
 - Logo & listing online and ad in print
 - o Expo Packet
 - Expo Bags (Large Logo)
- Full Page ad and Listing in the 2015 Arizona Pride Guide and a listing with logo or picture on Arizona's #1 LGBT website <u>www.GayArizona.com</u> for one year.

GOLD SPONSOR: \$2,295.00

- Table with table cloth and skirting & 2 chairs for your 10x10 booth.
- Draped Panel behind your table.
- Logo on Promotional Material for Expo
 - Logo & listing online and ad in print
 - Expo Packet
 - Expo Bags (small Logo)
- Full Page ad and Listing in the 2015 Arizona Pride Guide and a listing with logo or picture on Arizona's #1 LGBT website <u>www.GayArizona.com</u> for one year.





BOOTH PACKAGES

SILVER PACKAGE: \$1,595.00

- Table with table cloth and skirting & 2 chairs for your 10x10 booth.
- Draped panel behind your table.
- Company name highlighted on Expo Packet.
- 1/2 Page ad and Listing in the 2015 Arizona Pride Guide and a listing with logo or picture on Arizona's #1 LGBT website www.GayArizona.com for one year.

BRONZE PACKAGE: \$1,295.00

- Table with table cloth and skirting & 2 chairs for your 10x10 booth.
- Draped panel behind your table.
- 1/4 Page ad and Listing in the 2015 Arizona Pride Guide and a listing with logo or picture on Arizona's #1 LGBT website www.GayArizona.com for one year.

BASIC PACKAGE: \$595.00

- Table with table cloth and skirting & 2 chairs for your 10x10 booth.
- Draped panel behind your table.
- Listing in the 2015 Arizona Pride Guide and a listing with logo or picture on Arizona's #1 LGBT website <u>www.GayArizona.com</u> for one year.

Want to upsize your booth?

- 10x20 add \$495 (Limited Space Available)
- 20x20 add \$990 (Limited Space Available)

Marketing Material Only: (For out of State Clients only) \$75.00/item

We are creating a booth to provide space for the out of state services, which are unable to attend the expo.

DEADLINE FOR BOOTH PACKAGES August 15, 2014



For More Information or To Signup Contact us today:

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